

09

AFM

Session and Use Summary

Term: June 5, 2018 – December 4, 2019

(18-month extension of 2014 agreement with 2% raise from
2017 extension in wages only)

Session and Use Summary

	LAOC	Single Musician	SC
Session	264.70	264.70	132.35
Reuse			
Initial Use	75.00	75.00	37.50
13-Week Use, Dubs and Conversion	198.52	198.52	99.26
8-Week Use, Audio, Dubs and Conversion (80% of the 13-Week Rate)	158.82		79.41
8-Week Use, Internet / New Media	208.08		104.04
8-Week Use, Non-Broadcast	75.44		37.72

Foreign Use	LAOC	SC
12 months		
Europe including UK	165.42	82.71
Outside Europe	165.42	82.71
Worldwide (paid at start of cycle)*	264.70	132.35
24 months		
Europe including UK	284.14	124.07
Outside Europe	284.14	124.07
Worldwide (paid at start of cycle)	397.06	198.53

Sideline Musicians	
Leader – 8 hours	447.38
Leader – Overtime (per 15 minutes)	20.97
Single Musician – 8 hours	260.10
Single Musician – Overtime (per 15 minutes)	12.19
Side Musician – 8 hours	223.69
Side Musician – Overtime (per 15 minutes)	10.49

LAOC

Leader
Arranger
Orchestrator
Contractor

SC

Side Musician
Copyist

*For Worldwide use paid after the start of a 12 month foreign use cycle, you must be sure that Europe and Outside Europe are both paid to cover the cycle.

Session Fees

American Federation of Musicians Commercial Announcements Agreement Hours

Effective 6/5/2018 – 12/4/2019 (18-month extension of 2014 agreement with 2% raise from 2017 extension in wages only)

Hours		LAOC	SSC No Doubles	SSC 1 Double (+30%)	SSC 2 Doubles (+45%)	SSC 3 Doubles (+60%)	SSC 4 Doubles (+75%)
1:00	Wage	264.70	132.35	172.06	191.91	211.76	231.61
	Pension	43.68	21.84	28.39	31.67	34.94	38.22
	H&W	41.88	33.94	36.32	37.51	38.71	39.90
1:20	Wage	352.94	176.47	229.41	255.88	282.35	308.82
	Pension	58.24	29.12	37.85	42.22	46.59	50.96
	H&W	47.18	36.59	39.76	41.35	42.94	44.53
1:40	Wage	441.18	220.59	286.77	319.86	352.94	386.03
	Pension	72.79	36.40	47.32	52.78	58.24	63.69
	H&W	52.47	39.24	43.21	45.19	47.18	49.16
2:00	Wage	529.42	264.71	344.12	383.83	423.54	463.24
	Pension	87.35	43.68	56.78	63.33	69.88	76.43
	H&W	57.77	41.88	46.65	49.03	51.41	53.79
2:20	Wage	617.66	308.83	401.48	447.80	494.13	540.45
	Pension	101.91	50.96	66.24	73.89	81.53	89.17
	H&W	63.06	44.53	50.09	52.87	55.65	58.43
2:40	Wage	705.90	352.95	458.84	511.78	564.72	617.66
	Pension	116.47	58.24	75.71	84.44	93.18	101.91
	H&W	68.35	47.18	53.53	56.71	59.88	63.06
3:00	Wage	794.14	397.07	516.19	575.75	635.31	694.87
	Pension	131.03	65.52	85.17	95.00	104.83	114.65
	H&W	73.65	49.82	56.97	60.55	64.12	67.69

ADDITIONAL INFORMATION

Minimum call is one hour. Three (3) announcements can be claimed in a one-hour session; one additional announcement can be claimed for each subsequent 20 minute period.

All sessions with only one musician require that the single performer be paid at LAOC rate.

Pension for overscale performers is calculated at the scale rate.

Pension Contribution %:
6/5/2018 thru 12/4/2019=16.5%

First Double is 30%, each additional Double is 15%. Leader and/or Contractor Doubles are calculated at the sideman rate.

"Sessions employing 10 or more Musicians and Leader require a Contractor. The Contractor may be one of the Side Musicians."

Performers acting as both Arranger and Orchestrator receive reuse as Arranger only.

If a sideline musician falls into the category of principal performer under SAG-AFTRA, they are paid the SAG-AFTRA rates for session and use.

Premium rates apply on Sunday, Holidays and between midnight and 8:00am on weekdays.

Health & Welfare (H&W) is \$26.00 + 6% of session wages (maximum of 2 lines for each performer, per report).

H&W on all Re-use, Conversion and Dubbing is 6% of scale wages only.

Cartage is \$25.00 for small instruments, drums and amps, \$50.00 for harp, keys, string bass, chimes, vibraphone.

"MADE-FOR" INTERNET/NEW MEDIA

Same rate whether "Made-for" or "Moved from" — see [pages 9-3, 4](#) for details.

Use Fees

American Federation of Musicians Commercial Announcements Agreement Hours

Effective 6/5/2018 – 12/4/2019 (18-month extension of 2014 agreement with 2% raise from 2017 extension in wages only)

	LAOC	SSC No Doubles	SSC 1 Double (+30%)	SSC 2 Doubles (+45%)	SSC 3 Doubles (+60%)	SSC 4 Doubles (+75%)
Initial Use Fee (Covers 1st 13-Week Cycle for All Spots Claimed at Original Session)						
Wage	75.00	37.50	48.75	54.38	60.00	65.63
Pension @ 16.5%	12.38	6.19	8.04	8.97	9.90	10.83
H&W @ 6%	4.50	2.25	2.93	3.26	3.60	3.94
13-Week Reuse, Dubbing, Conversion for TV or Audio (Rates are "Per Spot")						
Wage	198.52	99.26	129.04	143.93	158.82	173.71
Pension @ 16.5%	32.76	16.38	21.29	23.75	26.21	28.66
H&W @ 6%	11.91	5.96	7.74	8.64	9.53	10.42
8-Week Reuse, Audio Only (Rates are "Per Spot")						
Wage	158.82	79.41	103.23	115.14	127.06	138.97
Pension @ 16.5%	26.21	13.10	17.03	19.00	20.96	22.93
H&W @ 6%	9.53	4.76	6.19	6.91	7.62	8.34
8-Week Non-Broadcast Use (Rates are "Per Spot")						
Wage	75.44	37.72	49.04	54.69	60.35	66.01
Pension @ 16.5%	12.45	6.22	8.09	9.02	9.96	10.89
H&W @ 6%	4.53	2.26	2.94	3.28	3.62	3.96
52-Week (1 Year) Non-Broadcast Use (Rates are "Per Spot")						
Wage	198.52	99.26	129.04	143.93	158.82	173.71
Pension @ 16.5%	32.76	16.38	21.29	23.75	26.21	28.66
H&W @ 6%	11.91	5.96	7.74	8.64	9.53	10.42
104-Week (2 Year) Non-Broadcast Use (Rates are "Per Spot")						
Wage	297.78	148.89	193.56	215.89	238.22	260.56
Pension @ 16.5%	49.13	24.97	31.94	35.62	39.31	42.99
H&W @ 6%	17.87	8.93	11.61	12.95	14.29	15.63
52-Week (1 Year) Foreign Use in Europe Only or Outside of Europe Only (Rates are "Per Spot")						
Wage	165.42	82.71	107.52	119.93	132.34	144.74
Pension @ 16.5%	27.29	13.65	17.74	19.79	21.84	23.88
H&W @ 6%	9.93	4.96	6.45	7.20	7.94	8.68
52-Week (1 Year) Worldwide Foreign Use (Rates are "Per Spot")						
Wage	264.70	132.35	172.06	191.91	211.76	231.61
Pension @ 16.5%	43.68	21.84	28.39	31.67	34.94	38.22
H&W @ 6%	15.88	7.94	10.32	11.51	12.71	13.90
8-Week Internet/New Media Use (Rates are "Per Spot")						
Wage	208.08	104.04	135.25	150.86	166.46	182.07
Pension @ 16.5%	34.33	17.17	22.32	24.89	27.47	30.04
H&W @ 6%	12.48	6.24	8.12	9.05	9.99	10.92
26-Week (6 Month) Internet/New Media Reuse (Rates are "Per Spot")						
Wage	416.16	208.08	270.50	301.72	332.93	364.14
Pension @ 16.5%	68.67	34.33	44.63	49.78	54.93	60.08
H&W @ 6%	24.97	12.48	16.23	18.10	19.98	21.85

Use Fees

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	LAOC	SSC No Doubles	SSC 1 Double (+30%)	SSC 2 Doubles (+45%)	SSC 3 Doubles (+60%)	SSC 4 Doubles (+75%)
52-Week (1 Year) Internet/New Media Use (Rates are "Per Spot")						
Wage	624.24	312.12	405.76	452.57	499.39	546.21
Pension @ 16.5%	103.00	51.50	66.95	74.67	82.40	90.12
H&W @ 6%	37.45	18.73	24.35	27.15	29.96	32.77
52-Week Initial Use, All Media (TV, Audio, Internet, Non-Broadcast and Foreign WW) (Covers 1st 52-Week cycle for each spot, rates are "Per Spot")						
Wage	2,590.60	1,295.30	1,683.89	1,878.19	2,072.48	2,266.78
Pension @ 16.5%	427.45	213.72	277.84	309.90	341.96	374.02
H&W @ 6%	155.44	77.27	101.03	112.69	124.35	136.01
52-Week Reuse, All Media (TV, Audio, Internet, Non-Broadcast and Foreign WW) (Rates are "Per Spot") (Covers each 52-Week cycle beyond the All Media Initial Use)						
Wage	1,942.96	971.48	1,262.92	1,408.65	1,554.37	1,700.09
Pension @ 16.5%	320.59	160.29	208.38	232.43	256.47	280.51
H&W @ 6%	116.58	58.26	75.78	84.52	93.26	102.01
104-Week (2 Year) Foreign Use In Europe or Outside of Europe (Rates are "Per Spot")						
Wage	284.14	124.07	161.29	179.90	198.51	217.12
Pension @ 16.5%	46.88	20.47	26.61	29.68	32.75	35.82
H&W @ 6%	17.05	7.44	9.68	10.79	11.91	13.03
104-Week (2 Year) Worldwide Foreign Use (Rates are "Per Spot")						
Wage	397.06	198.53	258.09	287.87	317.65	347.43
Pension @ 16.5%	65.51	32.76	42.58	47.50	52.41	57.33
H&W @ 6%	23.82	11.91	15.49	17.27	19.06	20.85